

# Olefins & Derivatives

# Our solutions provide the cutting-edge research and forecasts necessary to gain a competitive edge

#### Near term outlook – Market analysis

Asia C4 olefins & elastomers

Asia light olefins

Europe/Middle East light

olefins

Global acrylates & SAP

Global acrylonitrile & derivatives

Global C4 olefins &

elastomers

Global Oxo Chemicals

Global tire raw material

indices

North America light olefins

- Market prices, costs, and/ or margins (historical, current, forecast)
- Extensive expert commentary on prices, margins, trade, market conditions, operational issues and future trends impacting markets
- Quarterly supply/demand balances and trade flows

#### Long term outlook - World analysis

Acrylic acid & acrylates MTBE

Acrylonitrile Oxo alcohols

Butadiene Propylene

Butylenes Rubber

Ethylene

- Supply demand database updated bi-annually
- Real time global capacity database
- Detailed country-level trade grids updated bi-annually
- Forecasts for price, cost and margin updated quarterly
- Upside and downside sensitivities





## Market Advisory Services

Provides Data-Based Analytics and Price Assessments

Chemical Market Advisory Services provide the industry's most comprehensive price and economics discovery, near-term analysis and forecasts of global chemical markets. Through continual, personal contact with key industry sources, our research experts gather and analyze the salient data, which they then translate into valuable insights and forecasting advice.

Clients receive the near-term outlook for major upstream and downstream market conditions and behavior fundamentals, including prices, costs, and/ or margins, supply/demand, and trade flows. In addition to a detailed analysis of the market data, the experts review the cause-effect of the behaviors, explaining not only what is occurring but why it is occurring as well as the forecast and logical basis of the future behavior of the market.

Over 30 product-specific services and industry experienced consultants in the major regions of the world provide objective, quantitatively rigorous, independent perspectives on the market. Benefits include client access to our weekly updated pricing and economics database, including forecasts, and to our research experts for market advice directly related to the respective service.

#### Who uses this service?

Producers, Consumers, Traders, Logistics companies, End-users, and Financial entities depend on our Market Advisory Services to obtain accurate and unbiased near-term intelligence on the world's major chemical markets. Personas using the services include, Procurement, Sales & Marketing, strategic planners, product managers, business leaders, financial analysts.

#### **Program Scope**

The Market Advisory Services provide accurate current near-term market data and analysis for five basic chemical families. Depending on content and client needs, the services distribute daily, weekly, bi-weekly or monthly reports and/ or data supplements.

#### Report Contents

- Market prices, costs, and/ or margins (historical, current, forecast)
- Extensive expert commentary on prices, margins, trade, market conditions, operational issues and future trends impacting markets
- Quarterly supply/demand balances and trade flows

#### Inquiry & Consulting Privileges

Subscribers receive reasonable access to Chemical experienced industry professionals for market advice related to the service's respective product coverage.

#### Market Advisory Services

Chemical Market Advisory Services offer monthly and weekly services. For products that are more actively traded, we have daily services. Together, they cover five basic chemical families.



# World Analysis

World Analysis provides long-term chemical market trends, supports strategic planning, business reviews by adding robust operations support, with current actionable data and expert analysis

Features	Time Horizon	Format	Emphasis	Buyer Benefits	Producer & Seller Benefits	Financial Client Benefits
Capacity Additions & Closures by Producer & Location	1990-2031	Excel spreadsheet	Secondary	Supply Opportunity	Threat Assessment	Threat Assessment
Capacity by Producer & Locations	2017-2050	Excel spreadsheet	Primary	Alternate Source Opportunity, Supplier Selection	SWOT Analysis	Supply/Deman Analysis
Demand by Country & Region	2017-2050	Excel spreadsheet	Primary		Sales Strategy, Market Share Assessment	Revenue Projections
Demand by Market Segment for Each Country	2005-2050	Excel spreadsheet	Primary		Marketing Strategy, Resource Planning	Revenue Projections, SWOT Analysis
Imports & Exports by Country & Region	2005-2050	Excel spreadsheet	Secondary	Strategic Supply Planning	Competitive Planning	Threat Assessment
Online dashboard providing visualization of capacity, supply/ demand and trade forecasts		Online	Primary	Personalized Analysis	Personalized Analysis	Personalized Analysis
Operating Rates by Country	2005-2050	Excel spreadsheet	Primary	Price Negotiation Leverage Assessment, Price Leverage Inflections	Price Negotiation Leverage Assessment, Price Leverage Inflections	Margin Assessment
Supply by Country & Region	2005-2050	Excel spreadsheet	Secondary	Anticipate Shortages & Abundance		
Supply-Demand Balance	2005-2050	Excel spreadsheet	Primary	Pricing Leverage Assessment	CAPEX Decisions	Margin & Cash Flow Projection
Tools for Online Data Drilldown	Data Drilldown	Online	Primary	Data Visualization by Personalized Criteria	Data Visualization by Personalized Criteria	Data Visualization by Personalized Criteria

Explanatory Notes detailing data sources, methodologies, unit and conversion factors, and World Analysis deliverables



## Olefins and Derivatives Strategic Insights



#### **Plastics Circularity**

Chemical recycling challenged by high carbon footprint of producing pyrolytic oils and naphtha from plastics, low carbon power will be needed to make this process environmentally credible.



### EU Green Deal and Fit for 55

EU redoubling efforts to use carbon pricing as a key tool to lower emissions and drive decarbonization. Many players in the petrochemical industry are launching investments and developing technologies to address this change.



# Mainland China's action plan for peaking carbon emissions by 2030

Short-term impact of dual control policy targets for energy consumption by province resulting in plant outages, longer term plans include rationalization of inefficient CDUs and steam crackers.



## Crude Oil-to-Chemicals [COTC]

Increasing the degree of conversion of a refined oil barrel to chemicals to producte higher yields of propylene, aromatics and other feedstocks, ultimately elevating petrochemical production to refinery scale.



#### **Cracker Feedslates**

The ongoing shift to lighter feedslates in steam crackers reduces the output of coproducts (CC4, propylene, aromatics) and supports investments in on-purpose production capacities.



#### Gasoline Demand and Mobility

Refinery operations and chemical feedstock production linked to gasoline demand with future growth driven by changing fuel-efficiency standards, increases in autonomous transportation, the electrification of vehicles, and competition from other transportation fuels.



#### Cost Competitiveness

Regional cost competitiveness and global trade flows affected by the location of demand centers as well as low-cost producers with access to advantaged feedstock pricing.



#### Changing trade flows

The drive to more selfsufficiency combined with the impact of supply chain disruptions and trade wars is resulting in more production capacities to be built near demand centers, which is diverting trade flows and ultimately lowering the total traded volumes.

#### **Product Features**



#### Price & Cost Forecasts

- Frequency: quarterly
- Timeframe: up to 2050
- Forecasts for the US, Europe and Asia with qualitative sensitivities



#### **Trade Grids**

- Frequency: Bi-annual
- Timeframe: 1 year of history, up to 10 years of forecast
- Between partner countries and by region



#### Supply/Demand Balances

- Frequency: Bi-annual
- Timeframe: 2005 2050
- Bycountry/region: include "hypothetical" capacity changes in the forecast period



#### Additional Features

- Access to our global team of subject matter experts
- Interactive data visualization module (dashboard)
- Standard supply/demand graphs



#### **Capacity Database**

- Frequency: updated daily
- Time Frame: 10-year forecasts (available from periods 1990-2033)
- Nameplate capacity on individual plant locations by producer and by shareholder for main study products
- Top producerand consumer ranking tables (includes net surplus/deficit)



## Report With Strategic Insights and Executive Overview

- Frequency: Annual
- Timeframe: 5-year history, forecast to 2050
- Regional market summaries:
   Production economics/snapshots
   for selected regions/processes.
   Production process/technology
   overview

#### Benefits

- Maximize negotiating leverage with forward-looking country-specific supply-demand data.
- Develop a winning strategy based on growth projections of market segments worldwide.
- Gain clarity evaluating investment opportunities and analyzing market leadership out to 2050.
- Mitigate risk with data about emerging international trade flows.

## How can this service help you

Strategic Planning	Purchasing	Selling & Marketing	Business Management	Financial Analysis	Engineering and R&D
Deliver a credible business strategy	Source chemical raw materials	Identify the right selling opportunities	Determine realistic targets and budgets	Complete accurate and timely competitor analysis	Benchmark chemical process competitiveness
Validate investment plans	Negotiate effective supply contracts	Negotiate more profitable contracts	Identify growth opportunities	Evaluate success of projects & business units	Select process technology for new plants
Identify market opportunities and risks	Optimize supplier portfolio	Optimize your customer and product portfolio	Optimize pricing strategies	Provide confident evaluations of future investments	Diminish the risk of your capital investment plans
Access the competitive landscape	Make informed buying decisions	Cultivate better customer relationships	Build value- based commercial strategies	Understand the best method to deploy capital	Estimate capital costs



## Chemical Market Analytics Events



**Global Plastics Summit** Houston, Texas | 25 - 27 February 2025

Global Chlor-Alkali & Vinyls Conference Hilton Barcelona, Spain | 15 - 16 May 2025

World Soda Ash Conference Palma de Mallorca, Spain | 7 – 9 October 2025

#### **Event Enquiries**

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#### Partnership Opportunities

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Visit our event page

